

Analysys Mason acquires leading software research firm OSS Observer LLC

London, UK

26 June 2008

Analysys Mason, the premier adviser to the telecoms, ICT and digital media industry, has acquired OSS Observer LLC, a US-based telecoms software market research firm delivering global telecoms software market analysis to vendors, operators, integrators and the financial community.

OSS Observer is the leading global analyst firm within the telecoms software market, providing market share estimates, forecasts and in-depth analyses of trends in the sector. Analysts cover billing, customer care, assurance, fulfilment, service delivery platforms and network management.

Formed in 2003 by experienced industry professionals, OSS Observer has built a strong franchise around an evaluation of how communications service providers use software to run their businesses. The company serves over 150 clients worldwide including organisations such as HP, Alcatel Lucent, Amdocs, Telcordia and Oracle.

The acquisition of OSS Observer is another important step to strengthen Analysys Mason's leading position as strategic and operational adviser to the telecoms and digital media industry.

OSS Observer brings a strong team of analysts that will be integrated into Analysys Mason's existing Research Division – increasing the breadth of services Analysys Mason delivers to its global client base. OSS Observer co-founder, Larry Goldman, will take the role of Head of Global Telecoms Software while OSS Observer co-founder, Patrick Kelly, will take the role of Research Director in Global Telecoms Software.

Commenting on the acquisition, Simon Jones, CEO of Analysys Mason said, "OSS Observer is a recognised leader in its field, having built their position in the market through skill, dedication and attention to detail. Both culturally, and in terms of service offerings, they are an ideal fit within the Analysys Mason portfolio. We are delighted to bring such a strong team on board to complement and strengthen our existing services."

OSS Observer co-founder Larry Goldman adds, "We are delighted to become part of Analysys Mason, a growing research, operations and strategy consultancy organisation that is widely recognised for its influence with service providers, regulators and investors. This move will strengthen our ability to serve our current customers and allow us to expand the scope of our telecoms software research."