



12th Annual
MOBILITY WORLD
 CONGRESS & EXHIBITION
www.MobilityWorldCongress.com

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 Please see back page for full details



3 - 6 Dec 2007 • Hong Kong Convention & Exhibition Centre
Bringing you the commercial and technical opportunities of the mobility revolution

Covering major technologies and industry initiatives such as DMB, DVB-H, EV-DO, FMC, HSPA, IMS, LTE, NGN/NGMN, TD-SCDMA, NFC, Mobile VoIP, UMB, WiMAX and many more!

HIGHLIGHTS – More than 150 leading telecom industry speakers

C-Level Keynotes and Roundtable Discussions Covering:

- New business strategies and operators' technical directions
- Key directions towards next-generation networks and technology architectures facilitating industry transformations
- Convergence of entertainment, media and mobile industries and its impact on industry consolidation

Congress Tracks Covering:

- Commercial capabilities and technical advancements in network evolution
- Revenue potential of next-generation services
- Mobile Internet and web service innovation
- Smart wireless devices
- Emerging market opportunities

Interactive Workshops to Drill into Specific Aspects of Mobility Including:

1. Capitalizing on Industry Transformation
2. Understanding HSPA, HSPA+ and LTE
3. EV-DO Rev. A, B and Ultra Mobile Broadband (UMB)
4. Investor Perspectives: Venture Capital and Private Equity in Mobile Industry
5. Global Spectrum for Future Mobile Broadband - WRC 2007 Update
6. Realizing the Commercial Potential of IMS
7. Optimizing Your In-building Coverage
8. Network Management in a Hybrid Environment
9. Identity Management Fundamentals

Special Interest Seminars:

- **Near Field Communication Day (NFC)**
 Focuses on enabling mobile devices to get information, facilitate contactless payments and share data between devices
- **Mobile TV Day**
 Focuses on how to extract revenue from the mobile TV proposition and aggregate the plethora of new content possibilities as well a debate on the technology choices



PLUS! Co-located Events Hosted With:



- MEF Live!
- Mobile Marketing Forum
- China Day
- WiMAX Strategy Day

BACK FOR 2007 – Asia's largest annual international exhibition dedicated to showcase leading mobile and wireless technologies Providing outstanding business development opportunities and the ideal networking venue to forge new partnerships in the mobility ecosystem

Key partners include:



www.MobilityWorldCongress.com

Organized by: **B E A C N**

Welcome to the Largest Annual International Mobility-Focused Telecoms Industry Gathering in Asia-Pacific

As of September 2006, Asia-Pacific had 977 million mobile connections and this region is expected to account for 42% of the world's connections by 2010. Including China and India, Asia-Pacific is worth US\$164 billion and is anticipated to grow to US\$236 billion by 2010 -- almost a 50% growth in market value*. Asia-Pacific is the world's most exciting telecoms market in the world!

Over the last 11 years, the 3G World Congress has provided the industry with a unique insight into the numerous industry opportunities that the region provides. This year, the event is evolving with the mobile industry as it looks beyond mere mobile access services to ubiquitous communications. With its new name – **MOBILITY WORLD CONGRESS & EXHIBITION** – the event will gather the industry's best to provide an unbiased and technology neutral view of whatever it takes to offer mobility – coverage includes DMB, DVB-H, EV-DO, FMC, HSPA, IMS, LTE, NGN/NGMN, TD-SCDMA, NFC, Mobile VoIP, UMB, WiMAX and many more.

With the input and support of an expert group of advisors, key international industry associations and media partners, the Mobility World Congress & Exhibition provides coverage of the hottest issues in mobility, connectivity, convergence and innovative business models in the industry.

* Source: Ovum's Asia-Pacific Mobile Power Players Report

Confirmed Supporting Organizations and Media Partners

Supporting Organizations



Official Supporting Media



Official Online TV Partner



Official English Language Newspaper



Supporting Publications



Supporting Online Media



Integrated Congress and Exhibition for 2007

Returning for 2007 will be an enlarged exhibition, integrated fully with the Congress facilities. More than 4,000sqm of net space has been allocated at the Hong Kong Convention & Exhibition Centre, located in downtown Hong Kong. Over 150 companies are expected to participate and we anticipate approximately 5,000 highly-qualified trade visitors to attend over the three days.

Past Exhibitors Include:

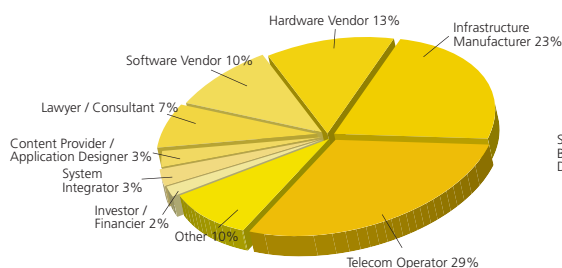
7 Layers
 Accenture
 Actix
 Adaptix
 Aepona
 Aeroflex
 Agere Systems
 Airvana
 Alcatel
 Alvarion
 Analog Devices
 Anite Telecoms
 Antenova
 Anydata Corporation
 Argent Networks
 Argogroup
 Aspects Software
 Axesstel
 bcgi
 Bridgeport Networks
 Business Promotion Center
 CCF
 CDMA Development Group
 Cerillion
 Cetecom
 Charlton Media Group
 CIC Media
 Cisco Systems
 Citec
 Comba Telecom Systems
 CommNexus San Diego
 ComputaMaps
 CPS
 CR Media
 CSG Systems
 Dekolink Wireless
 Digit Wireless
 Department of Electronic Engineering,
 City University of Hong Kong
 Elektrobit Group
 Empower Interactive
 Entre Marketing
 Ericsson
 Esmertec

Eutelia
 EZU Rentals
 F-secure
 Fujitsu
 GSA
 Hantro
 Helsinki Region Marketing
 Huawei Technologies
 Infineon Technologies
 In-Stat
 Intel Microelectronics Asia
 Interactive Technology
 InterGrafX
 Intervice
 Invest Hong Kong
 Irdeto
 ISTAR
 Jataayu Software
 Jilanda SecureSmart
 Kathrein China
 Kingston Technology
 LHS Telecom
 LightPointe Communications
 Lucent Technologies
 mBlox
 Micromuse
 Mobile Media Asia-Pacific
 Momoweb
 Motorola
 NEC
 Nexus Telecom
 Nortel
 Openera Technologies
 ORGA Test Systems
 Polystar OSIX
 Portable Design China
 Powerwave Technologies
 PrimeZone Media Network
 Qool Labs
 Qualcomm
 Questex
 Radcom
 Radvision

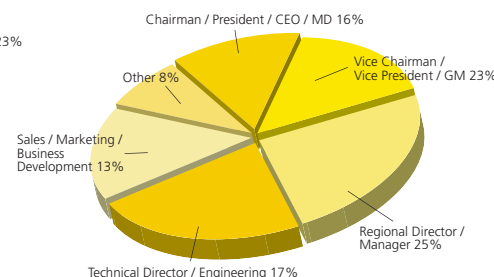
Redline Communications
 RFI Global Services
 Rohde & Schwarz
 RTx Technology
 Russian Mobile Entertainment
 Schema
 Sensustech (an AlanDick Company)
 Series 60 Platform
 SGS
 Shenzhen HXT Technology
 Shin Satellite
 Siemens
 Siemens Acceleration in
 Communications
 SIP Forum
 Siradel
 Sofor
 Spansion
 Spinner
 Spirent Communications
 Sprint Nextel Corporation
 Stats
 SurfKitchen
 Syniverse Technologies
 Tandberg
 TD-SCDMA Forum
 TelASIC Communications
 Telcordia
 TeleCIS Wireless
 Telecommunications Industry Association
 TelecomTV
 Toshiba
 TransChip
 UMTS Forum
 Unified Software
 United Fun Traders
 Vallent
 Venturi Wireless
 Viaccess
 Vidiator Technology
 Wireless Design & Development
 Zhongtian Technologies
 ZTE

Past Participant Profile

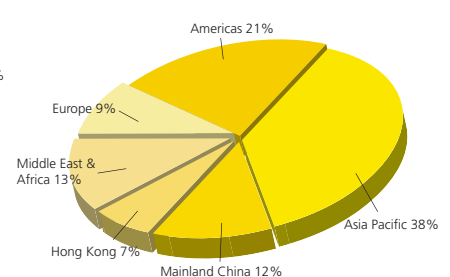
Delegates by main business activity



Delegates by level of responsibility



Delegates by country & region



Sponsorship and Exhibition Opportunities

To help you tap into the enormous marketing potential that Mobility World Congress & Exhibition provides, contact **Geoffrey Ip at tel: +852 2531 6138** or **gip@BeaconEvents.com** for exhibiting or sponsorship opportunities. Alternatively, visit www.MobilityWorldCongress.com for up-to-date information.

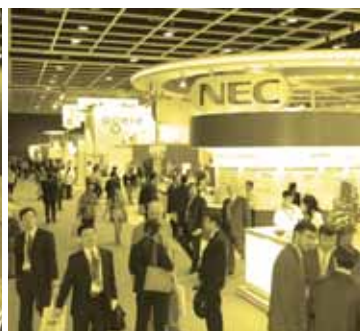
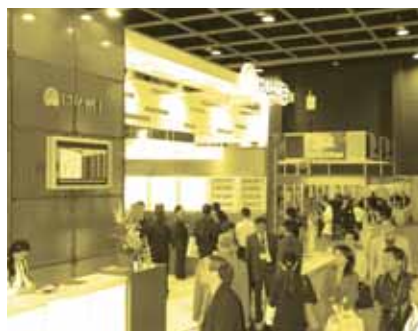
New name, new format! This year, the Mobility World Congress & Exhibition has broadened its scope, recognizing that mobility has emerged as the primary force for change and is driving transition within the communications sector and convergence with the media and Internet industries.

Program Overview

	Monday 3 December	Tuesday 4 December	Wednesday 5 December	Thursday 6 December
Exhibition Hours		Opening Ceremony : 10.30am Exhibition : 11.00am-6.00pm	Exhibition : 10.00am-6.00pm	Exhibition : 10.00am-4.30pm
AM	Pre-Congress Workshops 1. Capitalizing on Industry Transformation+ 2. Understanding HSPA, HSPA+ and LTE+ 3. EV-DO Rev. A, B and Ultra Mobile Broadband (UMB)+ 4. Investor Perspectives: Venture Capital and Private Equity in Mobile Industry Special Interest Seminar NFC Day Co-located Event MEF Live!	Congress Tracks A. Mobile Broadband Deployments B. Emerging Business Models C. Wireless Devices Co-located Conference MEF Live! Keynotes and Roundtables	Congress Tracks D. Network Evolution E. Next-generation Services F. Emerging Market Opportunities	Post-Congress Workshops 5. Global Spectrum for Future Mobile Broadband - WRC 2007 Update+ 6. Realizing the Commercial Potential of IMS 7. Optimizing Your In-building Coverage 8. Network Management in a Hybrid Environment 9. Identity Management Fundamentals Special Interest Seminar Mobile TV Day Co-located Events China Day Mobile Marketing Forum WiMAX Strategy Day
Lunch	Public Keynotes			
PM	Pre-Congress Workshops Workshops continue Special Interest Seminar NFC Day Co-located Event MEF Live!	Keynotes and Roundtables	Keynotes and Roundtables	Pre-Congress Workshops Workshops continue Special Interest Seminar Mobile TV Day Co-located Events China Day Mobile Marketing Forum WiMAX Strategy Day
Evening Functions		MEF Live! Awards & Party	VIP Dinner	Exhibitor Party

■ Exhibition
 ■ Workshops
 ■ Special Interest Seminars
 ■ Co-located Events
 ■ Main Congress
 ■ Evening Functions
 ■ Public Keynotes

+Confirmed Workshops Hosted By:



Congress Keynotes and Roundtable Discussions

4 DEC 2007 • TUESDAY • AFTERNOON

Radical new business models are emerging as the communications, media and Internet industries converge. Mobility combined with broadband is generating massive opportunities and driving transition within the mobile communications sector. The demands on next-generation networks are reaching new dimensions as they adapt to this industry transformation. During these keynotes and roundtable discussions, industry thought leaders will be sharing their visions and expert opinions on the following:

- Exploiting new business models and revenue opportunities for ubiquitous wireless experiences
- Tapping into opportunities from the transformation of operators' strategies
- Converging communication, entertainment and media strategies for the future
- Impact of industry consolidation and migration to all-IP communication
- Visionary industry and operator roundtable discussions

5 DEC 2007 • WEDNESDAY • AFTERNOON

The transition from fixed to mobile has profound implications. Initially, the concept of mobility focused on removing the constraints of time and space to provide communication anytime, anywhere. But the introduction of mobility also resulted in the personalization of terminals and deployment of innovative services. Now, mobility is addressing the final barrier – removing the technology constraints to enable optimal access to services and applications. Industry experts from leading operators and global technology players will address the following:

- Key directions in next-generation networks and technology architectures – What's next?
- Realizing the potential of next-generation services and enabling platforms
- Emerging opportunities with low cost networks and ultra low cost wireless devices to access new markets and revenue streams
- Operator CTO and CEO roundtable discussions

Past Keynotes Speakers Include:

Mary Chan
Alcatel-Lucent

Sunil Mittal
Bharti Telecom

JianZhou Wang
China Mobile

Dr. Sachio Semmoto
eAccess & eMobile

Carl-Henric Svanberg
Ericsson

Yafang Sun
Huawei Technologies

Sean Maloney
Intel

Tadashi Onodera
KDDI

Karel Pienaar
MTN Group

Takeshi Natsuno
NTT DoCoMo

Dr. Paul Jacobs
Qualcomm

Karl Christoph Caselitz
Siemens Communications

Darryl Green
Tata Teleservices

Dr. Boris Nemsic
Telekom Austria Group

Thomas Geitner
Vodafone Group

Well Placed Industry Speakers and International Delegates

Speakers from our last Congress comprised of no less than 40 C-level executives and presidents. Every year, our speaker panel features over 150 leading experts.

Confirmed Speakers for 2007 Include:

Rakesh Mahajan
Director of Mobility
BT Global Services

Sigve Brekke
Chief Executive Officer
DTAC

Sachio Semmoto
Founder, Chairman & CEO
eAccess & eMobile

Jan Nilsson
President
Far EasTone Telecommunications

Matthew Willsher
Chief Operating Officer
HKCSL

Yeon-HakKim
Executive Vice President &
Chief Strategy Officer
KTF

Neil Montefiore
Chief Executive Officer
MobileOne

Marwan Al Ahmadi
Chief Strategy Officer
MTC Group

Kin Hung Chan
Head, Advanced Multimedia Services
Starhub

Ihab Osman
Chief Commercial Officer
Sudatel

Akil Beshir
Chairman & Chief Executive Officer
Telecom Egypt

Mike Robey
Executive Director, Mobile Consumer Strategy,
Consumer Marketing & Channels
Telstra

Hossein Moini
Group Vice President, Technical Strategy
T-Mobile



CONGRESS TRACKS

Tuesday Morning 4 December

A. Mobile Broadband Deployments

Mobile broadband is one of the more exciting areas of development for mobile operators, promising profitable business models and services. However, different markets already have radically different uses in mind for mobile broadband. This session will detail case studies of the performance of existing mobile broadband operators and suppliers to review the key value chain segments including services, devices, device components and infrastructure for:

- Enhanced 3G
- HSPA
- EV-DO
- TD-SCDMA
- LTE
- WiMAX
- UMA
- Fixed network operators offering mobile broadband

B. Emerging Business Models

Telcos are combining their network strengths in voice, location and messaging with Internet-based capabilities such as presence, IM, personalized search engines. But will telcos or webcos gain most from the new business models unleashed by web services?

- Unwiring the Internet – Creating new opportunities and alliances with Internet players
- Riding the wave of the convergence of telecom and Internet
- Emerging webco business models – Market drivers, applications and revenue streams
- Moving from the traditional mobile portal to the wider Internet and on-device portal strategies
- Cashing in on mobile search and advertising
- Web 2.0 or Telco 2.0?

C. Wireless Devices

Demands on device capabilities are increasing as mobility enables personalization and more innovative applications. This track will look into the following areas:

- Personalizing the user experience – User interface, browsers, operating systems and rollable electronic displays
- iPhone – Impact and evolution of consumer electronic devices on the mobile industry
- Ultra low cost devices and related initiatives
- Ultra-mobile PCs – Exploiting embedded communications
- Extending the capabilities of SIM
- Enhancing the wireless chipset applications beyond the mobile phone such as PCs, HDTVs, payments and telematics

Wednesday Morning 5 December

D. Network Evolution

As the evolutionary roadmaps of existing networking standards increasingly target similar technology endpoints, the significance of legacy infrastructure is decreasing. Will future networks and standards co-exist or coalesce? How will user demand for interoperability and inter-working be accommodated?

Session topics include:

1. Co-existence in hybrid networks with 3G / cellular, Wi-Fi and WiMAX
2. LTE and TEF initiatives - prospects and business cases
3. OFDM / OFDMA developments and 4G
4. Wi-Fi 802.11s hot spot, mesh and multi-hopping network developments
5. Future directions in u-city (ubiquitous city) and muni-wireless broadband alternatives
6. The role of wireless vs. FTTH for future broadband

E. Next-generation Services

The take-up of 3G value-added services has confounded earlier forecasts. Location-based services and mobile commerce have yet to fulfill their promise while peer-to-peer traffic and social networking are having dramatic but unpredicted impacts. Why? How can operators take advantage of these opportunities? What is coming next?

Session topics include:

1. The future of service platforms - opening up to 3rd parties
2. P2P - social networking, video sharing
3. IM and advanced messaging technologies and markets
4. LBS, location tagging and context-based services - integrating services and lifestyles
5. NFC and RFID - mobile payments, information sharing and other applications

F. Emerging Market Opportunities

Does the introduction of mobile technologies into undeveloped and underserved markets satisfy the needs of emerging economies or the vendor community? Are these requirements conflicting or can they be reconciled? What impact could mobile and wireless systems have on the digital divide? Session topics include:

Session topics include:

1. Key emerging markets review - India, Indonesia, Vietnam, Philippines, Russia, Central Asia, Middle East and Africa
2. Key spectrum policy, regulatory and licensing developments shaping the markets
3. Market dynamics and business prospects
4. Mobile and wireless service markets

SPECIAL INTEREST SEMINARS

NFC Day

Monday 3 December

To encourage the adoption of Near Field Communication (NFC), this seminar will discuss the following issues:

- Building the business case for NFC
- Overcoming the hardware, technical and infrastructural constraints
- Interoperability and compliance with the NFC standard
- Phone, memory card or SIM?
- Go-to-market strategies to deliver the seamless user experience and attract mass market uptake
- Innovative applications beyond contactless payments
- Working with the financial, transport and retail communities

Mobile TV Day

Thursday 6 December

Proliferating technology options and business models have complicated the nascent mobile TV sector. Are any winning technologies and commercial strategies emerging? What will be the actual impact of mobile TV on the communications and media industries?

Session topics include:

1. Mobile TV technology evolution - DMB, DVB-H, MediaFLO
2. Business models and broadcasting strategies
3. Satellite and terrestrial integrated solutions
4. Operator and broadcaster case studies



CO-LOCATED EVENTS

MEF Live!

Co-hosted with 

Monday 3 December and Tuesday 4 December

Highlights include:

- Delivering the customer experience
- Choosing the right mobile entertainment
- Developing the right partnerships
- Pricing models to win your customers
- Personalization and segmentation
- Building good distribution channels
- Marketing your mobile entertainment services
- Ethics and adult content
- Overcoming technical challenges (copyright protection, device storage capacity on devices, network coverage)
- Fine-tuning your music strategy and dancing the right moves
- Scoring Asian points with mobile gaming: how best to deliver and promote
- Repurposing video for the 3rd screen
- User generated content: success stories in Asia
- Addressing bottleneck areas and seeking new opportunities in the expanding value chain
- Go-to-market strategies to boost mass market adoption of mobile entertainment in Asia
- Understanding the impact of convergence and multi-platform delivery
- Cashing in on new trends such as user generated content and social networking
- The best way forward – How we can collaborate to create a win-win situation for mobile entertainment to be more successful in Asia?

WiMAX Strategy Day

Thursday 6 December

Key developments and opportunities to be covered include:

- Next-generation business models for fixed, mobile and green-field operators and progress update
- Innovative market entry and network strategies with WiMAX
- Technology planning and deployment approaches to maximize WiMAX performance and ROI
- How to build customer value through innovation in WiMAX devices, terminals and connectivity strategies
- New revenue opportunities - Broadband content, services and applications
- Mobile WiMAX – Delivering convergence, low latency, advanced security, QoS and worldwide roaming capabilities
- 4G in operation, business case study and cost structure comparison

China Day

Co-hosted with  中国邮电器材
CHINA PAT APPLIANCES

Thursday 6 December

China is the world's largest mobile communications market and there is no better place to explore emerging opportunities than at the "China Day". The program will explore the latest developments in-depth, focusing on operator, manufacturer, content provider and investor experiences. Working closely with PTAC in China and with the support of Hong Kong organizations OFTA, TDC, InvestHK and WTIA, the China Day will host senior representatives from the Ministry of Information Industry (MII) and China's leading operators

Themes and scope include:

- Government planning and telecom industry policies
- Operator case studies from China
- TD-SCDMA update
- Standardization initiatives
- Offshore opportunities for operators and other industry players
- China mobile and wireless industry directions for the future

Mobile Marketing Forum

Co-hosted with  mobile marketing association

Thursday 6 December

The Mobile Marketing Association (MMA) has over 400 worldwide members including blue chip organizations, advertising and marketing agencies and content providers and aggregators. MMA established their Asian chapter in February 2007. This co-located event will be the inaugural Mobile Marketing Forum in Asia. This one-day forum will bring together a large variety of businesses seeking to learn about the benefits of adding a mobile channel to their marketing mix

Themes and scope include:

- The role for mobile marketing and advertising
- Cross-industry approaches to mobile advertising, advertising-funded content and services
- Partnership approaches between operators and Internet brands
- Impact and co-existence of mobile advertising formats - banner ads, full-screen images and video format advertising.- compared with traditional mediums
- Implications of PC-mobile integration for the mobile services market and advertising
- Challenges of bringing the big advertisers to the table
- Branding and customer management





REGISTRATION FORM

Phone: +852 2219 0111

Fax: +852 2219 0112

Email: info@mobilityworldcongress.com

Mail: Beacon Events Limited
20/F Siu On Center, 188 Lockhart Rd., Wanchai, Hong Kong

You may also register online at www.MobilityWorldCongress.com

BH480 CAT

DELEGATE INFORMATION (photocopy for additional registrants)

DELEGATE:

Name: (Mr/Ms/Dr) _____
Job Title: _____ Department: _____
Direct Tel: _____ Mobile Tel: _____
Email: _____ Direct Fax: _____
By giving us your email address you opt-in to receive communications from Beacon Events by email

APPROVING MANAGER:

Name: (Mr/Ms/Dr) _____
Job Title: _____ Email: _____

YOUR COMPANY DETAILS:

Company Name: _____
Address: _____
Postcode: _____
Country: _____
 Yes, I would like to receive information on future events

PERSON WHO WILL ATTEND IF I HAVE TO CANCEL:

Name: (Mr/Ms/Dr) _____
Job Title: _____ Email: _____

TYPE OF BUSINESS

- | | |
|--|---|
| <input type="checkbox"/> Telecom Operator | <input type="checkbox"/> Semiconductor / Chipsets |
| <input type="checkbox"/> Content Provider | <input type="checkbox"/> System Integrator |
| <input type="checkbox"/> Application Developer | <input type="checkbox"/> Test and Measurement |
| <input type="checkbox"/> Infrastructure / Networks | <input type="checkbox"/> Lawyer / Consultant |
| <input type="checkbox"/> Software | <input type="checkbox"/> Investor / Financier / Analyst |
| <input type="checkbox"/> Hardware | <input type="checkbox"/> Other, please specify _____ |
| <input type="checkbox"/> Handsets / Terminals | |

AREA OF RESPONSIBILITY

- Chairman / President / Vice Chairman / CEO / MD / COO
 Technical Director and Engineer / CTO
 Sales / Marketing / Business Development / Product Manager
 Vice President / GM
 Regional Director
 Other, please specify _____

REGISTRATION FEES AND SESSION SELECTIONS (Fees in USD)

	No. of days	Book by 20 June	Book by 10 August	Book by 26 October	Thereafter
<input type="checkbox"/> Platinum Pass (All Access)	4	\$3,695	\$3,895	\$4,095	\$4,295
<input type="checkbox"/> Congress Plus Pass	3	\$2,995	\$3,195	\$3,345	\$3,495
<input type="checkbox"/> Congress Pass	2	\$2,295	\$2,395	\$2,495	\$2,595
<input type="checkbox"/> Any 1 Seminar MEF / MMA / China Day	1	\$895	\$995	\$1,045	\$1,095
<input type="checkbox"/> Any 1 Day Workshop	1	\$795	\$895	\$945	\$995
<input type="checkbox"/> Any 1/2 Day Workshop	0.5	\$545	\$595	\$645	\$695

Schedule at a glance - please select your preferred session to assist our venue planning

3 Dec	Mon	<input type="checkbox"/> W1: Shosteck	<input type="checkbox"/> W2: RTT	<input type="checkbox"/> W3: CDG	<input type="checkbox"/> W4: Private Equity & VC	<input type="checkbox"/> S1: NFC Day	<input type="checkbox"/> MEF Live!			
4 Dec	Tue	<input type="checkbox"/> CA: Mobile Broadband	<input type="checkbox"/> CB: Emerging Business	<input type="checkbox"/> CC: Wireless Devices	Keynotes and roundtables					
5 Dec	Wed	<input type="checkbox"/> CD: Network Evolution	<input type="checkbox"/> CE: Next-generation	<input type="checkbox"/> CF: Emerging Markets	Keynotes and roundtables					
6 Dec	Thur	<input type="checkbox"/> W5: WRC 2007	<input type="checkbox"/> W6: IMS	<input type="checkbox"/> W7: In-Building	<input type="checkbox"/> W8: Network Mgt	<input type="checkbox"/> W9: Identity Mgt	<input type="checkbox"/> S2: Mobile TV	<input type="checkbox"/> WIMAX	<input type="checkbox"/> Mobile Marketing	<input type="checkbox"/> China

1 Day Workshop 1/2 Day Workshop Special Interest Seminars Co-located Events Congress Tracks

PAYMENT METHOD

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Signature: _____

DISCOUNTS

- My company is a telecom operator and I am entitled to a 25% discount
 My company is a member of (specify) CDG / GSA / TD-SCDMA / UMTS Forum and I am entitled to a 20% discount
 My company is a member of one of the supporting associations and I am entitled to a 15% discount.
 Specify: _____

All discounts can only be applied at the time of registration and discounts cannot be combined. All discounts are subject to approval. Please note the conference fee does not include travel or hotel accommodation costs.

Cancellations: Should you be unable to attend, a substitute delegate is always welcome at no extra charge. Alternatively, we will make a prompt refund less service charge of 10% of the fee for cancellations received in writing (letter or facsimile) no later than 05 November 2007. Where notice is given between this date and 19 November 2007, refunds will be 50% of the fee thereafter we regret no refunds can be made.