



CBOSS News

May 2006

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Managing Director
CBOSS Oy



Over 100
Services

Prepaid
Fixed Line
Internet



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CBOSS Group

- ❑ Founded (1992) 1996, Convergency focus from beginning
- ❑ BSS/OSS solutions for telecoms
- ❑ Total >2500 employees
- ❑ First international deals in 1999



Moscow, Russia, HQ



Helsinki, Finland



Dubai, UAE



Hanoi, Vietnam



Jakarta, Indonesia





CBOSS Finland

Roots in Nokia and Fujitsu corporation

- ❑ 1985 Billing and Customer Care solutions to Finnish telecom operators within Nokia corporation
- ❑ 1993 VAS solutions for IN developed and delivered
- ❑ 1997 - 2003 real-time Prepaid solution delivery to 5 international customers together with Compaq/HP (total 15M subs)



Acquisition by CBOSS group in 2004

- ❑ Now integrated in group with R&D, marketing, sales, solution delivery projects, support services
- ❑ 5 real-time Billing solutions sold by group and 3 postpaid solution sold by Finland to new customers
- ❑ New office under construction in Helsinki, 4000 m2
- ❑ Now 75 employees and 12 new open to be filled in asap



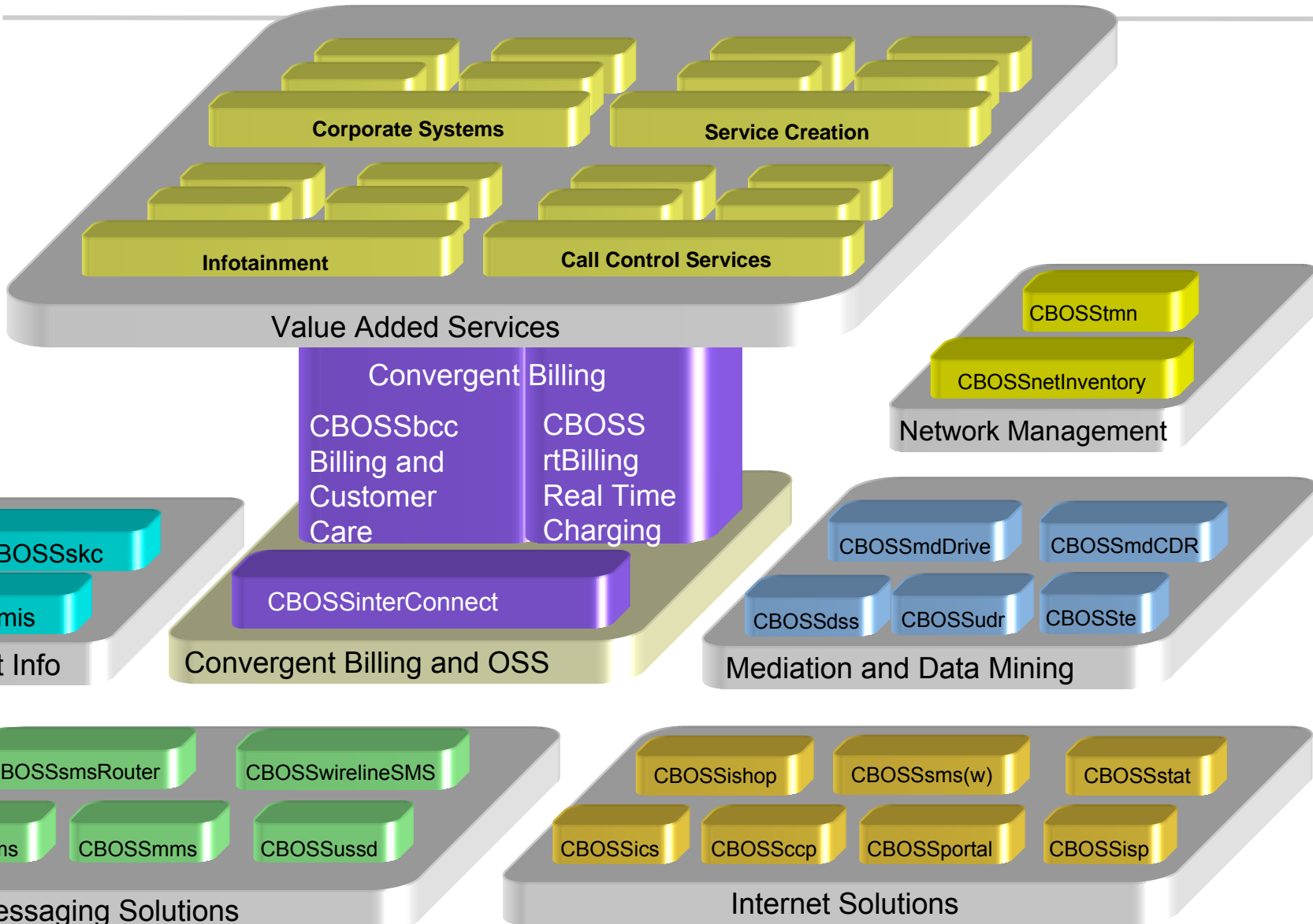
Customers



140 customers with over 1200 installations



CBOSS Product Offering





News



Mobile Billing Markets

Established

- Europe, North America, APAC partly
- No new operators
- 3.-5. generation replacement solutions

Emerging

- Africa, Middle-East, APAC partly
- New operators
- 2nd generation replacements solutions

Africa

- Rapidly growing market
- New licencies
- New operators
- M & A's
- Challenges





Announcements today

- Billing solution to tiGo, Ghana
- Billing solution to tiGO, Tanzania
- Messaging solution to Novatel, Nigeria

- CBOSS establishes a regional office to Nairobi, Kenya



Ghana

tiGO

- GSM operator
- earlier name Millicom Ghana Limited
- a subsidiary of Millicom International Cellular S.A
- New Postpaid billing system from CBOSS
- Including CBOSS Interconnect
- Including CBOSS OSS and Value Added Solutions

Solution is implemented and supported by CBOSS

In production



Tanzania

tiGO

- GSM operator
- Commercial brand name was until last month “Buzz”
- A subsidiary of Millicom International Cellular S.A
- New Postpaid billing system from CBOSS
- Including Interconnect from CBOSS
- Including CBOSS OSS and Value Added Solutions

Solution is implemented and supported by CBOSS

In production



Nigeria

- ❑ Novatel Telesolutions Limited
 - a Service Operator, GSM and CDMA networks
 - Advanced value added messaging services to corporate and consumer markets
 - Phase 1
 - CBOSSsmsRouter, CBOSSvote and CBOSSsms2voice

- ❑ System is implemented and supported by CBOSS



New CBOSS office

- Main regional office
- Location: Nairobi, Kenya
- Support and sales





Thank You

Questions?